



AzRusTrans

**JOINT
COMPANY**

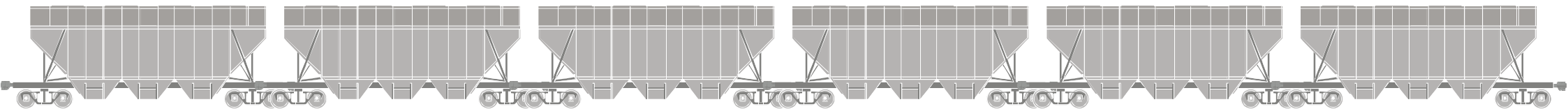
**CJSC «Azerbaijan Railways»
и CJSC «Rusagrotrans»**

"AzRusTrans" is a railway company that aspires to become the main logistics company and provide a service for traders, sellers and buyers of various goods. "AzRusTrans" will provide transportation of cargoes including rental of wagons, tracing carriages (the territory of Azerbaijan), tariffs, offering new corridors, such as Baku-Tbilisi-Kars, Iran-Russia (North-South).

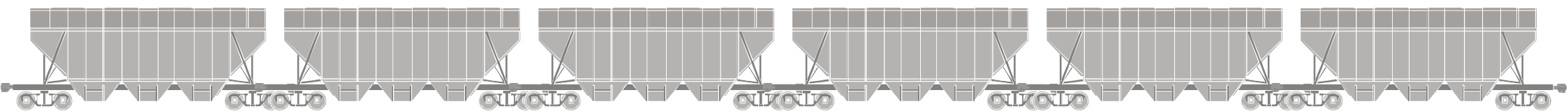
Shipment destinations:

Russia➔	Azerbaijan
Russia➔	Iran
Russia➔	Georgia
Russia➔	Turkey

Our clients are very important for Us!



Organization and provision of railway logistics of grain traffic between Russia, Azerbaijan, Georgia, Iran and Turkey



FOUNDERS



Azərbaycan Dəmir Yolları QSC

51%



49%

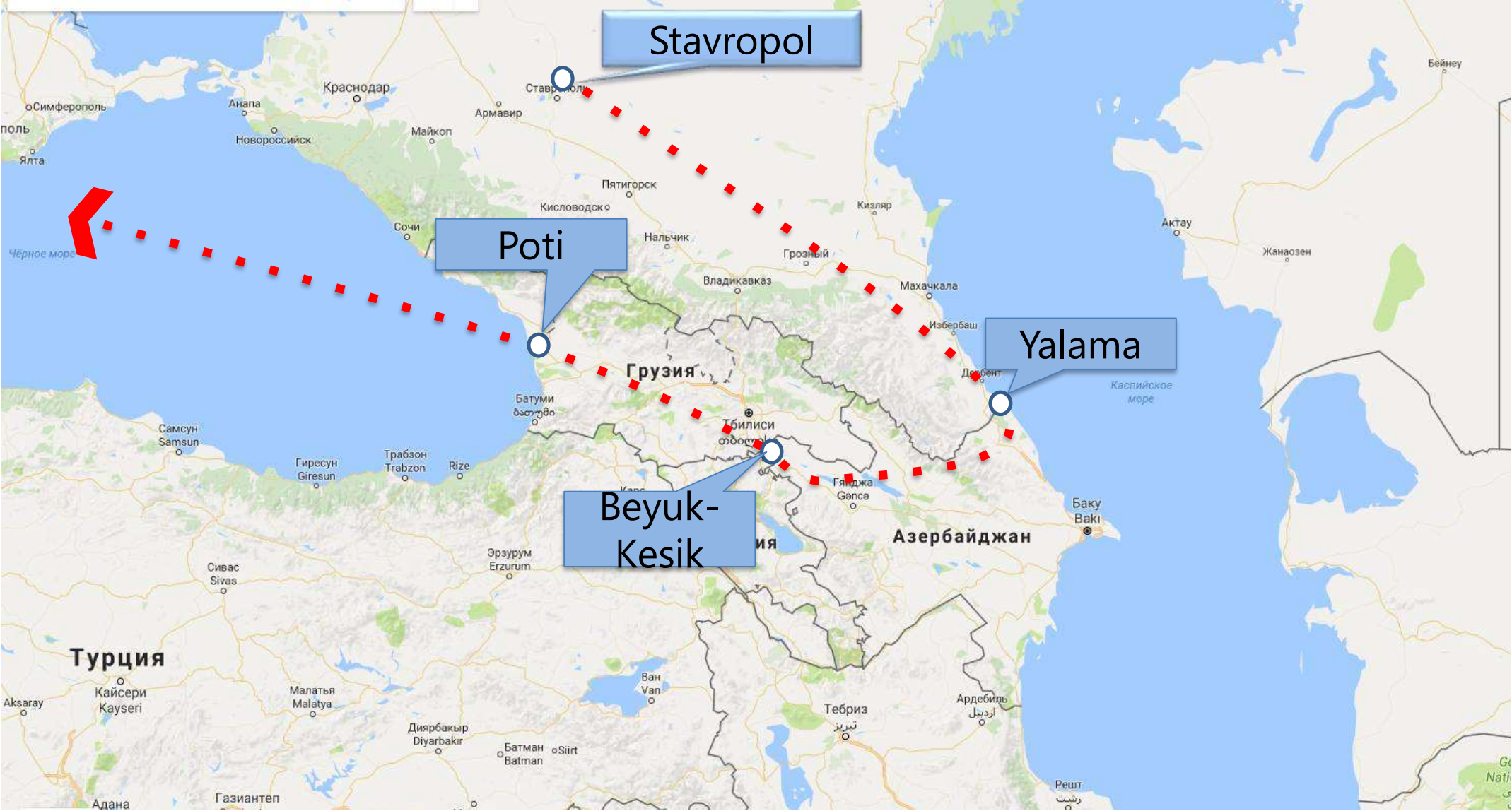


25 000 wagons

Organization and provision of railway logistics, including grain traffic between Russia, Azerbaijan, Georgia, Iran and Turkey in their own and attracted grain-wagons:

- By traditional rail routes between Russia, Azerbaijan, Georgia;
- By the new railway routes within the "North-South" transport corridor in the direction of "**Astara (Azerbaijan)-Astara (Iran)**", which provides the connection of the railways of Russia, Azerbaijan and Iran;
- By the new railway routes within the "**Baku-Tbilisi-Kars**" route, which provides the connection of the railways of Russia, Azerbaijan, Georgia and Turkey;

THE MAIN DESTINATIONS OF SHIPMENT



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Potential of railway transportation through traditional and new routes 7,3 million ton of grain cargo in a year.

- In the destination of **Azerbaijan** – 2,0 million. ton;
- Transit destination **Georgia** – 0,7-0,8 million ton in a year;
- Transit destination **Iran** – 3,5 million ton;
- Transit destination **Turkey** – 1,0 million ton;

- Guarantee of providing the necessary rolling stock regardless of the direction and season;
- Flexible tariff policy, focus on establishing long-term relationships with customers;
- Practical experience of grain cargo routing
- Optimization of delivery time and tracking,
- Provision of consulting services, registration of necessary documents including phytosanitary and veterinary control, customs, etc. ;
- Provision of a full range of services for transit transport through the territory of Russia and Azerbaijan, including transshipment in ports, etc.;
- Experience of interaction and work with local and foreign companies;
- Modern electronic standards for document management;

- Construction of a terminal for transshipment of bulk, including grain, cargo at the station of Astará;
- Organization of tracking of cargo delivery and tracking of outside rolling stock;
- Organization and provision of rail transportation of bulk mineral-building cargoes, mineral fertilizers and raw materials for their production, timber cargo, metals and other goods in universal gondola cars, platforms, food tanks and other rolling stock between Russia, Azerbaijan, Georgia, Iran and Turkey;
- Organization and provision of joint rail transportation between Iran, Turkey, Azerbaijan, Georgia and Russia

Thank you for your attention!

